

**THE G-SLOW TEAM
RE/MAX TEAM 2000**

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**The
G-SLOW Team**



The Team of the Future

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Meet Your Agents



George Slowinski
Realtor - Listing Specialist
RE/MAX TEAM 2000
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SELLING HOMES IN TODAY'S MARKET!

It has to start with a well thought out plan designed to work in today's world! With the Internet reaching new levels with such social networking sites such as Twitter, Facebook, and Blogging; information can be in the Buyers' hands in an instant. Realtors that can provide information in seconds have a distinct advantage over those who cannot. More so, Realtors need to be able to handle the technology and have people behind them to respond!! The day of the one man band concept for Real Estate is quickly becoming a dinosaur!

As most Realtors in our business have been downsizing or laying low until the storm passes over, THE G-SLOW TEAM has been doing just the opposite! We have added to our office a Closing Coordinator, Lead Coordinator, and Listing Coordinator, along with my Personal Assistance/Office Manager. We also have added a Full-Time Buyer Agent to work with all our Buyer leads!

And since Technology is what drives the Real Estate business, we have added the latest technology to our signs (see our article in this issue on TEXT SIGNS) and participate on several of the new Social Networking tools so that we now have over 200 websites to display our Sellers' homes on!!! And while the home STILL needs to be in TOP SHAPE to sell, it also has to be priced right in order for it to be marketed to Buyers. So, when it comes time to List or Buy your next home, why go with a one man band when you can have an Orchestra.

Give The G-Slow Team a call today!!!



Christine Zdunek
Realtor - Buyer Specialist
RE/MAX TEAM 2000
Direct Line (866) 803-8925x105
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As a Full-Time Buyer Agent for The G-Slow Team, I have had the opportunity to help many homebuyers find their ideal homes and I look forward to working with you, too!

Buying a new home is one of the largest financial transactions that most people ever undertake. And because the process can be lengthy and sometimes confusing, we want you to know that The G-Slow Team will be here to help you through every step. We want your home buying experience to be as easy and enjoyable as possible.

So, when you are ready to purchase your next home, I welcome the opportunity to represent you. In the meantime, we will provide you with valuable information about homeownership, the real estate market and many other helpful topics.

When you are thinking about buying a home, there are always plenty of questions to ask, so please don't hesitate to call or email The G-Slow Team so that we be of service.

Energy Saving Tips



As we pay more attention to the world's environment, here are a few easy, low-cost ways to save energy in 2010:

- Turn off your computer and monitor when not in use.
- Drive sensibly. Aggressive driving (speeding, rapid acceleration and braking) wastes gasoline.
- Look for the ENERGY STAR label on home appliances and products.

Visit www.energysavers.gov for more energy-saving ideas.

Loans from Tony Guaranteed Rate



Financing a new home purchase is easier than what you probably think right now! Many prospective buyers are under the impression from television and print that a substantial down payment is required to purchase a home. This is not the case at all!

There are many programs available to homeowners with as little as a 3.5% down payment with a minimum of a 620 credit score! In addition, interest rates are at historical

lows. The combination of a great low home purchase price and a low interest rate will most likely make a lower total monthly payment than you would probably expect.

In addition, the government is offering an \$8,000 tax credit to any first time home buyer that purchases on or before April 30, 2010. A tax credit is not a "tax deduction" but actually a dollar for dollar credit. For example, if an individual normally receives a

\$2,000 per year tax credit, that individual would now receive a \$10,000 tax credit when filing their 2009 income tax returns. The law defines a "first-time home buyer" as a buyer who has not owned a principal residence during the three-year period prior to the purchase.

Tony Lupescu, CPA
Guaranteed Rate
VP of Mortgage Lending
312.962.2850 Direct

What's Happening in Real Estate

President Obama signs bill to extend and expand the homebuyer tax credit into 2010

The measure is part of H.R. 3548, the Unemployment Compensation Extension Act. Under the law, the deadline for the first-time buyer tax credit of up to \$8,000 is extended through April 30, 2010. Buyers will need to have a contract to purchase in place by April 30 and will have until July 1, 2010 to close. The credit also is expanded to provide up to a \$6,500 tax credit for qualifying prospective buyers who already own their home and who have lived in it as their principal residence for five years.

Here are some basics to know about the new tax credit.

- First-time buyers who have not had interest in a principal residence for three years are still eligible, and the maximum amount remains the same – \$8,000 (or \$4,000 for married couples filing separately).
- Current homeowners, who have consecutively maintained the home they want to sell as their primary residence for five of the last eight years, are also eligible. However, the maximum amount for those homeowners is lower: \$6,500 (or \$3,250 for married couples filing separately).
- Qualifying buyers must sign a purchase agreement by April 30, 2010, and close

before July 1.

- The tax credit may not be used to purchase a home for more than \$800,000. Vacation homes are ineligible.
- The income limits to earn the maximum for both tax credits have been raised to \$125,000 for single buyers and \$225,000 for married couples.
- All buyers who want to get the credit must include documentation of the purchase on their tax returns.
- The credit is extended until May 1, 2011, for members of the military serving outside the United States for at least 90 days.

This is a major victory for consumers and the housing market! We thank all Illinois REALTORS® who took the time to call or write to their members of Congress.

For more information please visit:
<http://www.illinoisrealtor.org>



THE
G - S L O W
T E A M

THE G - S L O W T E A M

What's New with The G-Slow Team

G-Slow Tech Alert!!!

Since texting has become the biggest craze since the color T.V., The G-Slow Team will be installing new For Sale Signs so that buyers can get full details and pictures in seconds! In today's world where clients want information instantly The G-Slow Team will be the first in this market to offer this latest technology.

Here's how it works: For more information on a particular home, simply text the 6-digit code (ie: 123456) from the bottom of the sign to "555000." And within seconds, you will receive a text back with a hyperlink to the property, which give you the price, home details and pictures! Please note that standard message and data rates apply.

So, when it comes to Real Estate and Technology, you can count of The G-Slow Team to be on top of it. Now with these new signs, you can reach only reach an agent 24 hours a day, 7 days a week. it., but you get information on a property within moments without leaving your car.



For Sale

The G-Slow Team

866-803-8925 ext. 192

RE/MAX TEAM 2000 **gslow.com**

For more info on this home

text to **555000**

STD. MSG/DATA RATES APPLY. TEXT T1002 FOR TERMS.

Be on the look out for the new **G-SLOW TEAM** signs that feature **TEXTING!!!**

Meet Our Closing Coordinator



Cathy Bartos
Closing Coordinator
Ph: (708) 364-5514
E: cathy@gslow.com

Name: Cathy Bartos
Position: Closing Coordinator
How long have you been with The G-Slow Team?

1 year

Main job responsibilities:

As the Closing Coordinator, I schedule and confirm closings by coordinating with all parties involved in order to meet client's requests and guidelines.

I work with both the Seller & Buyer Agents, Lawyers and the Lenders to be sure that the closing process goes as smooth and quickly as possible.

How did you first get involved in with THE G-SLOW TEAM? A position was open and I wanted to learn about the Real Estate Business, so inquired about the job and got it.

What has surprised you most about working with THE G-SLOW TEAM?

How very busy and productive (the team) is!

What's the best thing to happen since you started working with THE G-SLOW TEAM?

The good relationships I have built with my colleagues.

What do you wish other people knew about THE G-SLOW TEAM?

How committed we are to servicing our clients and providing them with a great experience.

What would you tell someone who is thinking about working with THE G-SLOW TEAM?

Be ready to work hard and have fun at the same time.

How would (someone) describe you?

Funny and fun to be around

What do you do when you aren't working?

Read or attend my children's sporting events (I have 3 girls and they involved in Softball, Swimming, Basketball & Soccer)

Favorite food, candy or must have snack?

MEXICAN FOOD!!!

Where would you like to see yourself in 10 years? RETIRED!!!

And at Daytona Beach enjoying the Beach and Race Track

Etc. (Any miscellaneous info you wish to share, such as family, education, where you grew up, hobbies etc.): I am a huge Nascar Fan – Especially Jeff Gordon!

New Listings!!!



**11100 Karen Dr., Unit 111
Orland Park 60462
List Price: \$298,000**

Townhouse
Bedrooms: 2
Baths: 2.5



**11050 W Eagle Lake Rd.
Peotone, 60468
List Price: \$449,000**

Single Family Home
Bedrooms: 3
Baths: 2



**12205 Lake View Dr.
Orland Park, 60467
List Price: \$349,900**

Single Family Home
Bedrooms: 3
Baths: 3

Just Sold!!!



**1146 Country Ct.
Crete, 60417
List Price: \$359,000
Sold Price: \$300,000 (SS)**

Single Family Home
Bedrooms: 4
Baths: 2.1



**6159 2. 99th St.
Oak Lawn, IL 60453
List Price: ~~\$149,000~~
Sold Price: \$110,000**

Single Family Home
Bedrooms: 3
Baths: 1.1



**8023 Nature Creek Ct.
Frankfort, 60423
List Price: \$544,900
Sold Price: \$475,000 (SS)**

Single Family Home
Bedrooms: 4
Baths: 3.1

Tips From Our Legal Team

De Bruyn, Taylor, and De Bruyn, Ltd.

Purchasing a home is huge life-changing event, so you want to be sure that you do the necessary steps to be sure that your transaction goes through without a hitch!

So, we reached out to our Legal Team at De Bruyn, Taylor, De Bruyn, Ltd. For some helpful tips.

Here is what they had to offer:

- Have the contract reviewed by the attorney prior to signing or during the attorney review period .. this is critical!
- Buyer's selection of a lender is more than just the lowest interest rate ... loan costs and service are just as important!
- A thorough home inspection by a licensed expert is a must .. Review the results with the inspector!
- Communicate with your attorney during the sale or purchase process!
- Review the closing documents and statements with your attorney... understand what you are signing and where your money is going!
- Select an experienced attorney in real estate transactions ... it can make all the difference!



Stephen W. Taylor
Attorney at Law

De Bruyn, Taylor, and De Bruyn, Ltd.

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Email: staylor@dtldlaw.com

Featured Partner

WHY TAKE A CHANCE WHEN BUYING YOUR HOME?

Obtain a thorough, professional inspection before completing your home purchase and avoid unpleasant, expensive surprises!

Quality reporting, skilled inspectors and professionalism are key considerations when selecting home Inspection company. At Pillar To Post®, they fully understand the Importance of the home inspection in the transaction process and have built their reputation on delivering first-rate service. As North America's foremost home Inspection company, Pillar to Post® is committed to their role as leader in the home inspection Industry and to serving as a resource for real estate professionals and home buyers.

Clients receive a comprehensive report (with photos) generated onsite and electronic transmission of the report to attorneys or agents. They also offer radon measurement testing and pest inspections for total convenience. As a valued client of the G-Slow Team, you are automatically a valued client of Pillar to Post and will receive guaranteed discounts and priority scheduling! Speak to your Realtor when it's time to schedule.

Contact Ron Irace to schedule an appointment!

708.870.2438 Local

877.936.6002 Toll Free

Ron.irace@pillartopost.com



Independently owned and operated franchise.

Our Mission...

It is the mission of the G-Slow Team to consistently provide the highest quality and most innovative real estate services available anywhere in the Chicago land area.

Our client's needs always come first and we strive to provide value far in excess of their expectations. Our team members are dedicated to being positive, helpful, and enthusiastic at all times. We focus on solutions rather than challenges.

We will always operate a clean, well organized, and efficient operation and adhere to the highest standards of integrity and ethical business practices

We vow to never rest on our accomplishments.

We will constantly strive to create, develop, and implement new ideas, strategies, and services that will benefit our team and our clients.

Sincerely,

The G-Slow Team

The G-Slow Recipe Corner

Each Newsletter, we will feature a recipe given to us by Staff, Family, Friends or Clients! So feel free to e-mail The G-Slow Team one of your favorite recipes and it may be featured!

A simple recipe from The G-Slow Team to keep you warm this Winter:



Mix in a very large container!
1 large Nestles Chocolate Powder mix
1 2lb bag powdered sugar
1 large box powdered milk
1 med or large container of powdered coffee creamer
Mix together well and store in a sealed container.

To Serve: Fill your favorite mug about 3/4 full of hot water. Add 4-6 (to taste) heaping spoonfuls of your PERFECT HOT CHOCOLATE mix. Mmmmmmm

Now to make it more fun add any or all of the following: mini marshmallows, whipped cream, nutmeg, or a candy cane!

This also makes a GREAT holiday gift... just place some of your mix in a pretty container and you have the perfect gift for family or friends!

Compliments of THE G-SLOW TEAM!!!

To have your recipe featured in The G-Slow Team Recipe Corner, feel free to e-mail us at: info@gslow.com

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The G-Slow Team is on Facebook!!!



We are passionate about delivering distinctive, memorable and personalized service to our clients while we build long lasting relationships.

While we are proud to welcome you to our regular website, we aren't stopping there! We designed our Facebook page to give you a chance to keep up with the latest Real Estate News, provide helpful Tips, showcase our Listings and interact with our fans. We encourage you to take advantage of this social media site frequently to stay current on what is available and what is in store for the future.

We believe this new multi-faceted marketing is reflective of our fundamental belief that it is an honor and privilege to serve every person with whom we interact with in the way you want.

Join us on [Facebook](#) today!!!